



Plumbing Contractor: Start and Run a Money-Making Business (Independent Trade)

R. Dodge Woodson

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A complete step-by-step plan for starting and operating a profitable plumbing business. R. Dodge Woodson brings more than 20 years of experience to this guide, offering practical, field tested advice. Topics covered include: set-up requirements, equipment needs, business plans, tax and legal issues, insurance, marketing, financing, customer support, estimating and pricing and collections.

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