



# Monopoly, Money, and You: How to Profit from the Game's Secrets of Success

*Philip E. Orbanes*

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## THE GAME-CHANGING GUIDE TO SMARTER FINANCIAL DECISIONS

Through vividly illustrated game play, *Monopoly, Money, and You* shows you how to manage real-life financial challenges using lessons from the iconic board game. You'll improve the critical skills it takes to succeed financially, including:


CASH MANAGEMENT \* DIVERSIFICATION \* NEGOTIATING \* DEAL-MAKING \* ANALYZING OPPORTUNITIES \* CREATING A BUDGET \* REDUCING DEBT \* MAKING THE BEST OF LIMITED CHOICES \* KEEPING YOUR COOL IN TOUGH TIMES

*"[Orbanes] reveals tips and life lessons that are useful to everyone, from high schoolers getting their first credit cards to Wall Street traders looking for an edge in their next negotiation."* -- KEVIN TOSTADO, producer and director of *Under the Boardwalk: The Monopoly Story*

*"Monopoly became a part of my life the moment my father, Robert Barton--then president of Parker Brothers--acquired the game in 1935. Now, all these years later, Philip Orbanes reveals what we've all sensed since then--the game is replete with solid financial lessons."* -- RANDOLPH P. BARTON, former president of Parker Brothers

*"As Philip Orbanes says, Monopoly teaches you two N's: numbers and negotiation. Numbers are vital to financial success, be it in your business, career, or personal life. And negotiation is really the acquired skill of selling effectively, a skill you rely on daily."* -- BOB REISS, founder of 16 start-ups and author of **Low Risk, High Reward**

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#### **Kathleen Young:**

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